

# Comparing Hostess Plans

**This is for Premier Jewelers ONLY!  
This is not to be distributed.**

Information collected in 2009

## Premier

30% of sales in free jewelry  
4-8 items at half price  
4 - \$25 bonuses

Jeweler pays \$8-\$20 flat fee on free jewelry earned

## Lia Sophia

20% of sales in free jewelry  
4 items (priced under \$100) for \$15  
2 items at half price

If 10 people order and 2 people book:  
40% of sales in free jewelry instead of 20%

Company pays for free products

## Tastefully Simple

\$200-\$299 - \$20 in free  
\$300-\$399 - \$35 in free  
\$400-\$499 - \$50 in free  
Goes up \$15 for each additional \$100 in sales  
2-5 items at half price, based on sales and bookings

Company pays for free products

## Silpada

\$150-\$299 from 3 people - \$25 in free  
\$300-\$499 from 6 people - 20% of sales  
Over \$500 from 10 or more people - 30% of sales in free jewelry and 1 half price item

If a friend books, hostess gets a \$25 credit to use at the friend's show

Company pays for free products

## Tupperware

\$125 retail - Thank you gift (no free stuff)  
\$250 retail - 10% free and 1 half price item  
\$450 retail - 15% free and 2 half price items  
\$1000 retail - 20% free and 3 half price items

Consultant pays \$2.50 for gift and tax on free items  
Company pays for free products

## Cookie Lee

\$200-\$299 - \$30 in free, 2 half price  
\$300-\$399 - \$45 in free, 2 half price  
\$400-\$499 - \$60 in free, 3 half price  
Goes up \$15 for each \$100 in sales  
Max of \$150 in free jewelry  
Max of 6 half price items

If a friend books, hostess gets a \$25 credit to use at the friend's show

Consultant pays for total cost of free products

## Pampered Chef

\$150 retail - \$15 free, 15% discount  
\$200 retail - \$25 free, 20% discount  
\$300 retail - \$40 free, 1 half price, 20% discount  
\$400 retail - \$60 free, 2 half price, 20% discount  
\$500 retail - \$90 free, 2 half price, 25% discount  
\$600 retail - \$115 free, 2 half price, 25% discount  
\$700 retail - \$140 free, 3 half price, 25% discount  
\$800 retail - \$165 free, 3 half price, 30% discount  
\$900 retail - \$190 free, 3 half price, 30% discount  
\$1000 retail - \$215 free, 4 half price, 30% discount

Company pays for free products

# Comparing Commission Plans

**This is for Premier Jewelers ONLY!  
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Premier  
50% of Retail Sales

Information collected in 2009

10% of 1<sup>st</sup>, 2<sup>nd</sup>, and 3<sup>rd</sup> level from day one

Jeweler gets paid first and then gives cost of jewelry to Premier

## Lia Sophia

30% of retail sales

Must bring in 4 people that qualify\* before you can start to receive any commissions from a downline. Then you get 10% of 1st level, 5% of 2nd level, and your personal retail profit goes up to 40%.

\*To qualify a consultant must do 3 shows in first 5 weeks with a total of \$1500 in sales.

Consultant sends all money to company and gets paid twice a month.

## Silpada

30% of retail sales

Sponsor 2: 6% of 1<sup>st</sup> level and 3% of 2<sup>nd</sup> level  
Sponsor 5: 12% of 1<sup>st</sup> level and 6% of 2<sup>nd</sup> level  
(Note: This information was taken from a handout from 2005. Silpada would not release current information on sponsoring commissions until you signed up.)

Consultant gets paid first.

## Cookie Lee

50% of retail sales

5%-8% on 1<sup>st</sup> level depending on qualifications  
4%-6% on 2<sup>nd</sup> level depending on qualifications  
4% on 3<sup>rd</sup> level depending on qualifications

Consultant buys inventory from company to sell off table at shows.

**Note: Requirements to receive commission checks are not listed.**

## Tastefully Simple

30% of retail sales

Must bring in 3 people before you can start to receive any commissions from a downline. Then you get 5% on 1<sup>st</sup> level, 3% on 2<sup>nd</sup> level and 2% on 3<sup>rd</sup> level.

Consultant gets paid first.

## Tupperware

25% on retail sales

If monthly sales are \$1200-\$3199, they get an extra 5%  
If monthly sales are over \$3200, they get an extra 10%

Sponsor 3 and get 8% of 1<sup>st</sup> level (manager).  
Become a Director (36 on your team and 4 managers) you get 4% of 2<sup>nd</sup>, 3<sup>rd</sup>, 4<sup>th</sup>, and 5<sup>th</sup> level.

Consultant gets paid first, expect for bonuses on retail sales.

## Pampered Chef

Retail Commission is based on monthly sales:

\$1-\$749 – 20%

\$750-\$1249 – 22%

\$1250-\$2499 – 23%

\$2500-\$3999 – 24%

\$4000-over – 25%

Goes up 2% once \$15,000 in career sales is reached.

Goes up to 31% once you build a team and promote.

Paid 1%-3% on 3 levels of downline, based on level of leadership.

Consultant sends all money to company and gets paid twice a month.

# Comparing Costs (start up and other)

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## Premier

\$395 for Supplies and Services (services last one year)  
\$475 for 40 pieces of jewelry or \$750 for 70 pieces of jewelry

Samples – 50% off, additional 30% off of new lines

No Quotas

No Personal Websites

## Lia Sophia

\$145 for supplies and 20 pieces of jewelry

Samples – 70% off

Quotas - \$250 per quarter to remain active.

Personal Website - \$9.95 per month

## Silpada

\$199 for paperwork (no jewelry), due once a year

Samples – 50% off for new jeweler and when new samples come out, 30% off any other time.

No Quotas

Personal Website – No fees

## Cookie Lee

Option 1: \$303.75 for \$325 retail, membership fees, supplies, and tote bag.

Option 2: \$560.00 for \$1000 retail, membership fees, supplies and tote bag.

Samples – 50% off

Quotas - \$300 per year to stay active for discount. If less than \$100 wholesale in one month, become “inactive” and taken off upline commission.

Personal Website - \$120/year or \$12.95/ month

## Tastefully Simple

\$170 for supplies and samples for 3 parties  
\$7 for Kit of Party Food (give one to each hostess to make for show)

Samples – 30% off

Quotas - \$400 every 3 months to stay active. To re-activate, must re-buy kit.

Personal Website - \$10 per month (Note: When customers order online, they pay more and consultant makes less.

## Tupperware

\$80 for Business Kit (\$330 Retail)

\$110 Executive Kit (\$470 Retail)

Samples – 35% off when new line is introduced, otherwise it is 25% off.

Quotas - \$250 in sales in a 3 month period. Once inactive 6 months, taken out of company. To re-activate, must re-buy kit.

Personal Website - \$7.99 per month

## Pampered Chef

\$155 for \$450 in products and supplies

Samples – 50% off a new line, 20% off any other time

Quotas - \$150 in sales each month to stay active. After 6 months of no activity, taken out of company. To re-activate, must re-buy kit.

Personal Website - \$96/year for regular, \$150/year for advanced.